

Capability Statement

Cloud Transition Services | Virtus Group Ltd (New Plymouth, Taranaki)



Virtus Group Ltd provides outcome-focused ICT Professional Services to help organisations reduce risk, land change, and sustain improvements in BAU. We work remote-first across New Zealand, with on-site support by arrangement.

What we do

- Cloud transition readiness assessments, migration planning, and staged execution (public cloud or hybrid).
- Target architecture and sequencing plans, with clear cutover checklists and rollback points.
- Identity and access foundations (Entra ID / MFA / Conditional Access), secure connectivity patterns, and governance guardrails.
- Operational handover into BAU: runbooks, support boundaries, and knowledge transfer so the agency retains control.

Typical deliverables

- Current-state summary, target state options, and a practical roadmap with decision points.
- Migration plan: waves, dependencies, risks, and change windows; cutover and rollback checklists.
- Baseline security controls and exception register (identity, admin access, logging/monitoring requirements).
- Handover kit: diagrams, runbooks, acceptance checklist, and administrator training notes.

How we engage

- Start small: fixed-scope discovery pilots that produce a decision-ready plan (Lite/Standard/Plus).
- Evidence-first delivery: documented decisions, change notes, and verification steps.
- Work with your toolchain: fit to your ITSM, CAB, and documentation standards; no forced tooling.
- Segregation-by-design where sensitive access is required: cleared partners can be engaged for classified touchpoints by agreement.

Commercials (indicative)

- Blended delivery rate (most engagements): \$140/hr (NZD, ex GST).
- Senior / Lead engineering: \$160/hr; vCIO / Strategic advisory: \$210/hr.
- After-hours: 1.5x; weekends/public holidays: 2.0x; urgent (<24h) uplift: +15% (by agreement).
- Outcome-based entry options: Lite \$1,200 | Standard \$1,980 | Plus \$3,400 (fixed-scope).

Governance & assurance

- Documentation-led delivery: diagrams, runbooks, and acceptance records provided as standard.
- Risk-managed change: approval gates, rollback planning, and post-change validation.
- Client-safe evidence and security artefacts available on request; NZ-first delivery with clear data-handling boundaries.

Business Hours	Mon–Fri 08:00-17:00 NZT (excluding NZ public holidays), unless otherwise agreed in the SOW.
Travel	First 10 km included; then \$1.10/km + travel time at 50% of the applicable resource rate (by agreement).
Marketplace fee	Marketplace Administration Fee (1.75% of services ex GST) is invoiced as a separate line item where required.

Contact

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